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2018
CORPORATE PROFLIE



ESTABLISHED IN 1987,

SRI TRANG AGRO-INDUSTRY PUBLIC COMPANY LIMITED (STA)

is currently the world's largest fully integrated natural rubber company with a market share of 10%

of global natural rubber consumption.

TA has gained considerable experience and strong foothold in the natural rubber industry. STA has operations in every sector of the natural rubber industry, from rubber plantations and rubber processing to the manufacture of medical examination gloves.

The core of STA operations is natural rubber processing. STA produces a complete range of natural rubber products, from Technically Specified Rubber (TSR) and Ribbed Smoked Sheets (RSS) to Concentrated Latex (LTX).

In the downstream sector, Sri Trang Gloves (Thailand) Co., Ltd. (STGT) a subsidiary of STA is Thailand's largest and world's top five manufacturers of medical examination gloves.

STA is the first and the only Thai rubber company that is dually listed on both the Stock Exchange of Thailand (SET) and on the Singapore Exchange (SGX). Today, STA serves as a pillar of Thailand's industrial sector and remains committed to maintaining and continuously advancing Sri Trang's leadership in the natural rubber industry.



## MESSAGE from CHAIRMAN

The year 2017 was a challenging year as STA had to contend with another year of persistently low rubber prices, but because of our experience and expertise, we managed to record a sales volume of 1.3 million tons despite the inhospitable industry climate.

We also assumed full control of Sri Trang Gloves (Thailand) Co., Ltd. (STGT), which has been operating for nearly 30 years and is currently Thailand's largest and the world's leading glove producer. We strongly believe that having the ability to independently manage the operations and execute our expansion plan will further strengthen the "Sri Trang Gloves" brand. We also expect significant synergy between the operations of STGT and STA's midstream operations.

This is an opportune moment for us to expand the presence of STGT. The global glove industry is growing steadily as heightened awareness of hygiene fuels demand, particularly in emerging markets like China, India, Africa, etc. Prices of gloves are also not subject to volatility, a factor that should make our overall bottom line look more attractive.

We believe that we are well positioned to take steps to expand our STGT operations, having accumulated nearly 30 years of know-how and industry experience. We also have a strong sale and marketing team who will be instrumental in our strategy to increase market share and gain a foothold in new markets. In 2017, we managed to achieve a record sales volume of 15billion pieces.

Going forward, we will continue to strengthen our operations throughout the supply chain to gain better market share and wider name recognition in the industry and reinforce our position as a leading natural rubber company.







## MOVE FORWARD TO THE GREEN RUBBER COMPANY

## **GREEN RUBBER PRODUCTS**

We are committed to delivering to our customers the clean products for safety and hygiene of end-users.

### **GREEN SUPPLY**

We passionately drive the industry towards the clean & clear natural rubber through our fair procurement system with natural rubber farmers and dealers.

## **GREEN FACTORY**

We are committed to a sound concept of safe energy, rid of waste and odor to ensure that our production facilities are environmental and community friendly.

## **GREEN COMPANY**

Is the symbol of our transparency operation and attitudes towards sustainable natural rubber business development.





8,000
hectares
in 19
Provinces



member of SRI TRANG
GROUP

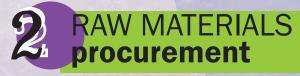


production capacity of finished products

16 Billion pieces of gloves per year



FULLY INTEGRATED
SUPPLY CHAIN





## PROCUREMENT CENTERS

in the vicinity of raw materials sources in Thailand, Indonesia and Myanmar.





in strategic locations, namely, China, Singapore, Thailand, Indonesia, USA, Vietnam and Myanmar.



# NATURAL RUBBER processing



36 processing facilities with a total production capacity of

2,600,000 tons per year

## **NATURAL RUBBER**

10%

Share of GLOBAL NATURAL RUBBER COMSUMPTION

29%

Share of THAILAND'S PRODUCTION VOLUME

14%

Share of CHINA'S NATURAL RUBBER IMPORTS

1.3 Million

Tons of SALES VOLUME



## **EXAMINATION GLOVES**

8%

Share of GLOBAL EXAMINATION GLOVES COMSUMPTION

 $16_{\text{Billion}}$ 

pieces of SALES VOLUME

## **SRI TRANG Rubber Plantation (SRP)**

ur rubber plantations are managed by a team of highly experienced agriculturists. We currently have a large scale of rubber plantations in 19 provinces of Thailand, the majority of which are located in the northern and northeastern regions, areas where the Thai government has instituted a scheme promoting the cultivation of rubber trees.



## **Our System:**

#### **PLANTATION MANAGEMENT**

Team of experienced agriculturists who are responsible for all aspects of rubber trees

#### **RUBBER SAPLINGS**

our own nurseries where rubber saplings are cultivated Only rubber saplings that are of high quality are selected for the plantations



#### LAND SELECTION

We have placed an emphasis on land selection, ensuring that every plot of land has been lawfully acquired and is entirely unencumbered

#### **CULTIVATION PROCESS**

Every step in the cultivation of rubber trees is carried out with meticulous care

## Area:

Nearly **19** Provinces



## Water System:

The Drip Irrigation Method
In Plantations

## Others:















## **TSR** (Technically Specified Rubber)

SR (Technically Specified Rubber) or commonly known as block rubber in Thailand can be divided into three main standard types, STR10, STR20 and STR Compound. They are chiefly used in the production of tires.

**STR** 

## **We Produce:**

STANDARD THAI RUBBER STANDARD INDONESIAN RUBBER STANDARD MYANMAR RUBBER



SIR

## STA's Capacity:

**24** factories

2,000,000 Tons







ecovadis SUPPLER SUSTAINABILITY RATINGS SIlver

## Port:



## **Packaging:**

35 KG per bale loose bale

35 KG per bale in Shrink Wrapped 35 KG

35 KG per bale in Disposable

# **RSS** (Ribbed Smoked Sheet)

ibbed smoked sheets are smoked rubber sheets that have been processed from USS (unsmoked sheets). They are general classified into 5 classes according to purity, elasticity and colour. RSS1 denotes the highest quality and those that are of an inferior quality are classified, in descending order, into RSS2, RSS3, RSS4 and RSS5.















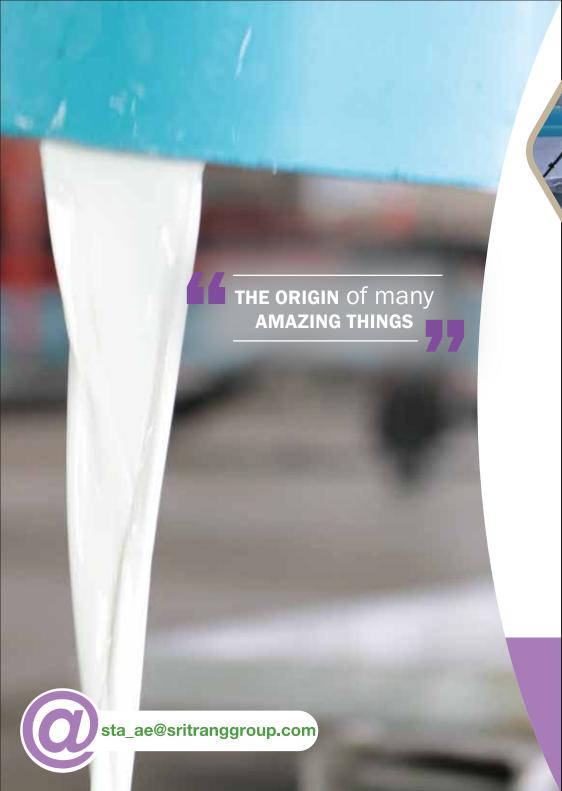
## Packaging:



Small Bale of 35 KG per bale in shrink Wrapped, Wooden or Metal Box Pallets.

Other kinds of packaging as per customers requirements







## LTX (Concentrated Latex)

oncentrated latex is derived from field latex and has a dry rubber content of approximately 60%. Products are classified depending on the level of ammonia requirement as well as process requests.

## STA's Capacity:















## **Packaging:**









## **LATEX & NITRILE**

**Examination Gloves** 





hank to constant research and innovation, "Sri Trang Gloves Thailand" followed the strict control of every step in production to produce examination gloves of many different kinds that satisfy international standards and inspire the highest level of satisfaction in customers.



#### **NON-STERILE**

- Natural Latex Powdered **Examination Gloves**
- Natural Latex Powder-free **Examination Gloves**
- Nitrile Powder-free **Examination Gloves**

## STERILE R

- Natural Latex Powdered **Examination Gloves**
- Natural Latex Powder-free **Examination Gloves**
- Nitrile Powder-free **Examination Gloves**

## LATEX

Natural Latex White

### **NITRILE**



## Graphite

## **Certificates and Standards:**













































# **ANWAR** Parawood

Anvar Parawood Co., Ltd. produces processed rubberwood and a variety of other woods and manufactures packaging products made of a variety of different woods. These products are for sales to customers and for use by Sri Trang Group Companies.







## **ENGINEERING** Services

Established in 1994,

01

02 Repairing and

05

The design, manufacture and installation of industrial

machinery and spare parts

Premier System Engineering Co., Ltd. (PSE) is a subsidiary of Sri Trang Group. We manufacture production technology and machinery which are the integral to the maintenance of the "Sri Trang" standard. PSE also provides the full range of engineering services to Sri Trang Group companies so, all products are conformed to the international standards in order to satisfy our customers' requirements.

PSE is developing the production process continuously and every product is certified by international standards from leading institutions.

Nowadays, PSE offers a wide range of technology and machinery services aiming to support the needs of customers and each factory of Sri Trang Group. The following are some of the services provided by PSE:



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**STARLIGHT** Express Transport Co.,Ltd.

tarlight Express Transport Co., Ltd.
helps to control transportation costs and
facilitate the delivery of our products as well as
ensuring on time services to both local and
international customers.

Starlight Express has fleet of over 270 vehicles, including trailers, trucks and storage containers.

Starlight Express provides documentation services to facilitate the import and export of goods by Sri Trang Group companies.





**JOINING EXTERNAL AGENCIES** 

in Developing the Economy, Society and Environment

In 2015, Sri Trang published guidelines for collaboration with external agencies on economic, social and environmental development for rubber industry. Furthermore, STA has joined various organizations to meet the goals according to missions. Here are some of our partners in this aera:

























## **Society**

- Unicef Thailand
- CSR club, Thai Listed company association
- Department of empowerment of persons with disabilities
- STEM Education Thailand
- Soidog
- RAKMAW.com

### **Environment**

- Water Institute for Sustainability,
   The Federation of Thai Industries
- SNR-i Member of Sustainable Natural Rubber Initiative (SNR-i)



- Member of Thai Rubber Association
- Member of Thai Latex Association
- Member of Thai Rubber Glove Manufacturers Association (TRGMA)
- Member of Thai Hevea wood association
- Member The Federation of Thai Industries
- Member of Wood Processing Industry Club, The Federation of Thai Industries
- The Federation of Thai Industries provincial chapter
- International Rubber Association (IRA)
- Association of Natural Rubber Producing Countries (ANPRC)
- The Natural Rubber Committee, Ministry of Agriculture and Cooperatives
- International Rubber Consortium Limited (IRCO)
   Established by the Government of Royal Kingdom of Thailand, Government of Republic of Indonesia and Government of Malaysia
- SGX Rubber committee member, Singapore
- Rubber Trade Association member of Singapore
- Authorized economic operator member,
   Customs standard procedures and valuation bureau
- Thai National Shippers' Council
- The Thai Chamber of Commerce



# WHY Sri Trang





## PREMIUM RAW MATERIALS SOURCES

Sri Trang evenly covers all major rubber plantation areas in Thailand.





## SUPERIOR QUALITY STANDARD

Sri Trang applies universal premium quality standard for all of its factories and products.





## MASSIVE PRODUCTION CAPACITY

With 35+ factories, Sri Trang is able to meet high volume demands and deliver products on time





## INTERNATIONAL MANAGEMENT

Sri Trang employs field experts under a world class management system to ensure all works are done professionally.



#### THAILAND OFFICE

Sri Trang Agro-Industry

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